

# Defense & Contractors

DoD Prime Contractors, Subcontractors & CUI Handlers

*"Win more contracts. Pass CMMC. Stay ready year-round."*

Federal defense contracts increasingly require documented, verified cybersecurity compliance before a single dollar is awarded. Auditerra helps defense contractors achieve and maintain CMMC certification, protect Controlled Unclassified Information (CUI), and stay continuously audit-ready — without the Big 5 price tag.

CMMC L2

CMMC L3

NIST 800-171 Rev 3

DFARS 7012

NIST 800-172

## The Challenge

- CMMC Level 2 and Level 3 requirements are technically demanding and require documented evidence across 110+ practices.
- SPRS scores directly affect contract eligibility — a low score can disqualify you before the proposal is reviewed.
- Many contractors lack internal cybersecurity staff capable of interpreting NIST 800-171 and DFARS requirements.
- Point-in-time audits create false confidence; gaps can reappear between certification cycles.
- Subcontractors face the same compliance obligations as primes but with a fraction of the resources.

## Compliance Frameworks We Cover

### CMMC Level 2

Covers 110 practices mapped to NIST 800-171. Required for contracts involving CUI. Third-party assessment (C3PAO) is mandatory for most Level 2 contracts.

### CMMC Level 3

Adds 24 advanced practices from NIST 800-172 for programs with higher security sensitivity. Government-led assessment required.

### NIST 800-171 Rev 3

The foundational framework for protecting CUI in non-federal systems. Rev 3 introduces organization-defined parameters and tightened access controls.

### DFARS 7012

Requires contractors to report cyber incidents within 72 hours and preserve images of compromised systems. Non-compliance can void contracts.

### NIST 800-172

Enhanced security requirements for critical programs and high-value assets. Applies to contractors with advanced persistent threat exposure.

## How Auditerra Engages — Our Process

### Step 1 — Demo

A no-pressure, industry-tailored demo so you see exactly how our platform and auditors work together before any commitment.

### Step 2 — Readiness Check

We conduct a gap assessment to map your current compliance posture, identify risk areas, and build a prioritized remediation roadmap.

### Step 3 — Active Engagement

Our certified auditors don't hand you a to-do list. They work alongside your team — reviewing evidence, walking through controls, and personally resolving gaps in real time.

### Step 4 — Continuous Monitoring

Compliance doesn't end at certification. Auditerra monitors your posture year-round, alerts you to drift, and keeps you audit-ready at all times — not just during audit season.

## Why Not Big 5 or SaaS-Only?

Provider	What You Get	What's Missing
Big 5 Consulting	Deep expertise, global reach	Enterprise pricing — out of reach for most
SaaS-Only Platforms	Evidence collection platform	No human auditor — you're on your own
<b>Auditerra</b>	Platform + certified human auditors	Nothing. Custom pricing. Full engagement.

## SPRS Scoring & Contract Readiness

Your Supplier Performance Risk System (SPRS) score is a public-facing number that contracting officers review before awarding work. A negative SPRS score signals unresolved cybersecurity gaps and can eliminate you from competition entirely. Auditerra conducts a structured SPRS gap assessment, builds your System Security Plan (SSP) and Plan of Action & Milestones (POA&M;), and works alongside your team to close findings — not just document them. We've taken contractors from negative SPRS scores to full CMMC L2 certification in as little as 14 weeks.

## What You Get with Auditerra

- ✓ CMMC Level 2 or Level 3 readiness assessment and remediation roadmap
- ✓ System Security Plan (SSP) and POA&M; development and maintenance
- ✓ SPRS score improvement with documented evidence packages
- ✓ Continuous monitoring for control drift and new vulnerability exposure
- ✓ Incident response planning aligned to DFARS 72-hour reporting requirements

✓ Audit support and C3PAO coordination for formal CMMC assessments

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### Ready to See It in Action?

Book your no-obligation demo at [auditer.com/demo](https://auditer.com/demo) or reach out directly at [compliance@auditer.com](mailto:compliance@auditer.com). We'll tailor the conversation to your industry, your frameworks, and your timeline — no generic pitch decks.